

# The AI Company

Make Artificial Intelligence part of your company's DNA

## What we offer



### YOUR AI STRATEGY

We help you formulate your AI strategy.

We identify opportunities for your business. We prioritize the opportunities by impact and lay out clear execution plans.

*<< Accelerate existing processes, saving costs >>*



### FIND USE CASES & DO PILOTS

We develop and agree on clear targets

and aspired timelines. We identify use-cases and develop prototypes in a pilot quickly. Clearly added business value is our metric.

*<< Identify new opportunities and products, increasing revenue >>*



### FULL SCALE AI & DEPLOYMENT

Leveraging our field-tested state-of-the-art

AISuite™ we develop the optimal algorithms for your use-case. We develop an integration plan and put your AI solution to work.

*<< Increase precision on price and minimize order delays and mistakes, increasing margins >>*

## Make data your most valuable asset

### Data Sources include

- data shared by suppliers
- historical data on process workloads
- general ledger information
- external data such as currency rates, credit ratings, indexes
- external data such as weather data, satellite data, public social media data, news data, media data
- past contracts including price information and success rate
- supplier conversations (e-mail, speech)
- invoices, past structured RFx, past issue documents
- supplier industry codes
- (structured) reports on purchase orders
- customer feedback
- supplier risk behavior
- change in price and quality
- knowledge models
- pricing structure of contracts, scope of work, terms and conditions, timelines of delivery
- preventive expenses, evaluation
- expenses, internal error expense, external expense
- any other source of text, tabular
- (excel), image, video, ERP, sharepoint, speech data

## We work with



*How can Artificial Intelligence be of use for Procurement? Turn page!*

## What you can improve with that data

### << Accelerate existing processes, saving costs >>

Automatically generate RFx and document templates

Classify and cluster unclassified documents into spend-categories

### << Identify new opportunities, increasing revenue >>

Recommending pre-approved internal and external suppliers

Suggest similar products and categories to business units

### << Make more accurate contract and spend estimations, increasing margins >>

Avoid duplication of stock keeping units using ML-based analysis

Create unified vendor descriptions and hierarchies out of unstructured / misspelled datapoints

Check and predict lifetime-quality of products

Automate redundant processes by automating labour-intensive steps

Automatically send templated e-mail to procurement officer before supply runs short

Predict process workload

Recommend documents to use for incoming requests

Identify product bundling opportunities for volume-discounts

Find new qualified sourcing options and segments

Derive patterns for success in sourcing for new suppliers

Harmonize and sharpen prices across purchasing centers

Anomaly detection of supplier purchase orders

Evaluate performance-score of supplier

Less contract leakage by compliance checking negotiation conditions

Integrate financial risk scores, CSR scores and similar third-party-data for better supplier matching

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For Business Inquiries, questions and feedback

## Contact

🌐 Zürich, CH

✉ [contact@theaicompany.com](mailto:contact@theaicompany.com)

## The Insurance Value Chain

- 1 Identify requirements
- 2 Identify and evaluate suppliers
- 3 Negotiate contracts
- 4 Purchase Requisition & release purchase order
- 5 Payment & Invoice transaction
- 6 Receive and Audit Delivery of Goods
- 7 Maintain records & periodic assessment

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## Artificial Intelligence Tools



Text analytics & NLP



Pattern & Anomaly Detection



Recommendation Engine



Speech recognition



Image & Video Analysis



Natural Language Generation

## our mission

With our projects, we directly address 7 out of the 17 UN Sustainable Development Goals. Our mission is to make the world more efficient and develop artificial intelligence for the good of mankind.

